



# CABLE-TECH

Capstan Trading 293 T/A Cable-Tech  
Company Reg No: 2003/016776/23  
VAT NO: 4260207321 | Customs No: 21196611

## COMPANY PROFILE

**2020**



Cable- Tech has been helping business throughout SADAC Region to gain their competitive edge. Our success is built on delivering world-class tailor made solutions to local problems in Business Management and Information Technology Sector.

Cable- Tech has developed a unique approach to providing solutions to our clients. It based on offering an integrated approach that will address the specific needs of our clients, while delivering implement able, cost effective and high value solutions

Our approach is characterized by the use of proven project management techniques to quickly assess the real problem and develop tailor made solutions. The successful implementation is viewed as only the first part of an ongoing relationship with our clients.

In order to satisfy our clients, Cable- Tech provides a two –tied strategy on a full range of Business Management and Information Technology services. In house we have built our strengths and focus on delivering core competencies in a wide range of services. Supportive to this, strategic alliances have been formed within specialized services.

## Our Objectives

- We have adopted ourselves to a mission statement "service excellence" that is used to measure our performance and mission inter alias:
- Execute all technical challenges to provide excellent solutions that will exceed the client expectations.
- Empower our staff to becoming a strong technical team and be recognized by the engineering and professional institutions.
- Ensure that the community is treated as the main beneficiary on all community development based projects



We are a unique growing South African company striving for excellence and creating lasting mutual beneficial partnership with our clients. We distinguish ourselves from our competitors by successfully providing an integrated ICT and Business Management Consulting to our clients developing needs focusing in SADAC region.

The inception of Cable Tech was motivated by the need to ensure that clients get valuable service delivery that strives to maintain and exceed service excellence while paying attention to safety, cost and time implications.

The Directors and the staff of Cable-Tech have proven capabilities and expertise in project identification, planning, design, contract administration, site supervision and management of multi-disciplinary development projects. Based on the skills and experience of its staff,

## Our Services

### 01 Sales

We sell all types of IT equipment's and brands, laptops; work stations, printers, scanners, servers, cable's, hubs and we distribute a wide range of brands depending on the client's needs.

### 03 Software Development

Cable-Tech develops application software effortlessly and to specification for our clients. Since we already have the experience of creating software solutions for many businesses, we can take this work and our knowledge and produce results for you quickly, cost-effectively, professionally and efficiently.

### 05 Network Infrastructure

We have a network team that is Molex and Krone certified and can implement networks to fully support the clients IT infrastructure through various network topologies. We have experience in UTP cabling and fibre optic.

### 02 Maintenance & Support

We provide support to our clients by servicing their IT infrastructure through service level agreements, IT cost management, analyze of down time of equipment to identify high cost IT components in the IT infrastructure. Our skill base include, citrix engineering, PC Docs ope 3.9x, MCSE, A+,N+, IT Engineering Diplomas, Our experience include Windows 95,98,NT,2000,Server,XP, Linux, MS SQL,CISCO routers, AIMIT, IIS, and Novell workstation /server.

### 04 Equipment Rental/Lease

In addition to our reselling of products, we also provide an option to our clients to lease or rent equipment's like, Desktops, Laptops, servers, ups and peripherals. We enter into a lease agreement with the client, we grant the client the right to utilize our equipment's for an agreed period of time in return of monthly payments.



## 06 Cloud and Server Base Computing



Server based computing is an architecture where the application is executed 100% from the server and the application is executed via Thin-client/ terminal session hardware and software. We are qualified to design, implement and maintain a server based computing environment.



## 07 V SAT

By understanding the today's demands of Enterprise Networking, Cable-Tech is delivering a VSAT Connectivity services which can effectively handle Voice, Video and Data at the same? Time to enable our subscribers to use multimedia rich applications and IP Carriers Shared and Dedicated IP Backbones

## 08 Repair and Maintenance

Our technicians specialize in a wide range of office equipment both analogue and digital

### Our Brands

**Microsoft**



**HUAWEI**

**Google**

**POSIFLEX**

**acer**

**MUSTEK**

**D-Link**  
Building networks For People

**NEC**

**FUJITSU**

## 4.1 Our BEE Plan

The allotment of BBBEE shares is 100%. The growth of the BBBEE component is approached from 2 angels, internal growth and partnership growth.

The board component indicates and reflects the BBBEE and PDI's components. The management structure likewise reflects the same.

**Our demographic profile shows that our company is 100% PDI's**



## 4.2 Skills Transfer and Capacity Building

**Cable- Tech** is a learning organization. Training remains a key component to our future. And it is addressed at two levels within the organization. Specific training is identified; this is determined on client need and product growth. Individual are identified and then sent on these courses. Schedule internal training is given to ensure that technical growth is achieved. This ensures that a skill transfer takes place and is followed up by on the job training. Our recruitment policy includes the appointment of semiskilled staff that then undergoes internal training.

*Career path planning is completed with all staff and reviewed at quarterly intervals. The career path planning includes leadership development, organization development and technical training.*

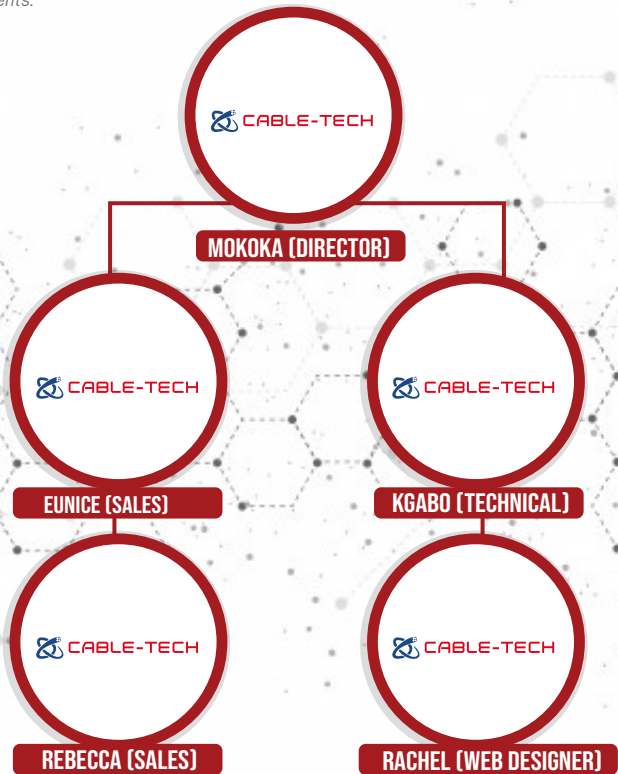
Sub contract will be sourced on a demand basis depending on the type and level of skill required for the various projects.

# OUR TEAM



Our staff component represents black empowerment policy. Our management team is involved in the day-to-day management and decision making of the business. They are champions within their field of expertise and their academic backgrounds.

*Our team operates a key account management basis, which provides a strong support base to our clients.*



Company	Project Description
<b>Mindset Network</b>	Desktop Support and Maintenance, FTA Setup Boxes Installations, VASAT Installation and Support), Network Cabling, Data Upload and Downloads via GPRS and Manual. The service is conducted to Hospitals, Clinics and schools in Limpopo and Mpumalanga Province.
<b>Mindset NHI Project</b>	Installation of DVB systems to 132 Clinics and Hospitals in Limpopo, Vhembe District.
<b>State Information Technology Agency SOC Ltd ( SITA)</b>	<b>SITA RFB 1482</b> Design, Supply, Installation and Maintenance of Network Equipment's to all Government Departments for a period Ending 31 October 21019
<b>State Information Technology Agency SOC Ltd ( SITA)</b>	<b>SITA RFA 1605-2017</b> RFA 1605/2017: REQUEST FOR ACCREDITATION TO PROVIDE HARDWARE MAINTENANCE AND SUPPORT OF WIDE AREA NETWORK (WAN) AND LOCAL AREA NETWORKS (LAN) DEVICES FOR SITA FOR A PERIOD OF FIVE (5) YEARS".
<b>State Information Technology Agency SOC Ltd ( SITA)</b>	<b>SITA RFB1611</b> RFA 1611-1/2017: Request of Accreditation for the design, supply, installation and maintenance of network cabling and related infrastructure goods for SITA for a period of three (03) years.
<b>State Information Technology Agency SOC Ltd ( SITA)</b>	<b>SITA 2007/2015</b> Outright Purchase for Computer Peripherals, Consumables and Services for all Governments Departments for a period Ending 31 October 21019
<b>State Information Technology Agency SOC Ltd ( SITA)</b>	<b>SITA 2005/2015</b> Outright Purchase for personal Computers, Mobile Devices and Services for all Governments Department for a period Ending 31 October 21019
<b>Some of Our Clients Includes</b>	Molemole Municipality, Blouberg Municipality, RMS, MTN, Vodacom, Liberty, Mopani South East TVET College, Capricorn District Municipality, Greater Tzaneen Radio Station, etc.,
<b>Partners</b>	Axxess, ECN, Microsoft, HP, Huawei, Mustek, Pinnacle, Tarsus Technologies, Mustek , Drive Control, Cisco, Dell/EMC, SAP, Lenovo, Acer, Epson, Lexmark, APC, Molex, Krone, Invoset.



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